

**Difference In Membership Between 2003 and 2004 in Medicare Supplement Plans
According to Prescription Drug Coverage**

INSURANCE COMPANY INDIVIDUAL PLANS	Covered Lives in INDIVIDUAL Plans at End of 2003				Covered Lives in INDIVIDUAL Plans at End of 2004				Change in Covered Lives in INDIVIDUAL Plans From End of 2003 to End of 2004			
	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total	Without Drug Coverage	With Limited Drug Coverage	With Unlimited Drug Coverage	Total
AIG Premier Insurance Company	19	0	0	19	14	0	0	14	(5)	0	0	(5)
Allianz Life Insurance Company of North America	87	0	40	127	72	0	36	108	(15)	0	(4)	(19)
American Capitol Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
American Founders Life Insurance Company	0	1	0	1	0	1	0	1	0	0	0	0
American National Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Bankers Life and Casualty Company	800	0	6,221	7,021	787	0	5,279	6,066	(13)	0	(942)	(955)
Bankers Multiple Life Insurance Company	510	0	159	669	466	4	142	612	(44)	4	(17)	(57)
BCS Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
Blue Cross and Blue Shield of Massachusetts, Inc.	114,372	338	32,866	147,576	117,984	271	31,628	149,883	3,612	(67)	(1,238)	2,307
CareFirst GHMSI, Inc.	49	0	0	49	43	1	7	51	(6)	1	7	2
Catholic Association of Foresters	2	0	0	2	1	0	0	1	(1)	0	0	(1)
Central States Health & Life Company of Omaha	2	0	0	2	2	0	0	2	0	0	0	0
Combined Insurance Company of America	69	0	0	69	59	0	0	59	(10)	0	0	(10)
Golden Rule Insurance Company	0	7	0	7	1	8	0	9	1	1	0	2
Hartford Life Insurance Company	674	0	197	871	631	0	167	798	(43)	0	(30)	(73)
HPHC Insurance Company, Inc.	0	0	0	0	0	0	0	0	0	0	0	0
Kanawha Insurance Company	3	0	0	3	4	0	0	4	1	0	0	1
Life Investors Insurance Company of America	12	8	98	118	15	7	91	113	3	(1)	(7)	(5)
Mennonite Mutual Aid Association	2	0	0	2	2	0	0	2	0	0	0	0
Monumental Life Insurance Company	103	47	5	155	97	43	6	146	(6)	(4)	1	(9)
Mutual of Omaha Insurance Company	673	66	49	788	626	60	49	735	(47)	(6)	0	(53)
National Benefit Life Insurance Company	0	0	0	0	0	0	0	0	0	0	0	0
New York Life Insurance Company	27	0	9	36	27	0	7	34	0	0	(2)	(2)
Order of United Commercial Travelers of America	23	0	0	23	20	0	0	20	(3)	0	0	(3)
Oxford Life Insurance Company	1,918	0	72	1,990	1,738	0	59	1,797	(180)	0	(13)	(193)
Peoples Benefit Life Insurance Company	50	0	1	51	47	0	0	47	(3)	0	(1)	(4)
Physicians Mutual Insurance Company	43	1	0	44	34	1	0	35	(9)	0	0	(9)
Principal Life Insurance Company	34	15	18	67	35	14	20	69	1	(1)	2	2
Protective Life Insurance Company	1	0	0	1	1	0	0	1	0	0	0	0
Standard Life and Accident Insurance Company	38	0	0	38	37	0	0	37	(1)	0	0	(1)
State Farm Mutual Automobile Insurance Company	11	0	0	11	8	0	0	8	(3)	0	0	(3)
Transamerica Financial Life Insurance Company	14	14	0	28	13	13	0	26	(1)	(1)	0	(2)
Union Fidelity Life Insurance Company	9	0	0	9	7	0	0	7	(2)	0	0	(2)
Union Labor Life Insurance Company	24	13	0	37	21	12	0	33	(3)	(1)	0	(4)
United HealthCare Insurance Company	18,254	1,996	1,240	21,490	18,370	1,857	1,200	21,427	116	(139)	(40)	(63)
United Teacher Associates Insurance Company	10	0	0	10	11	0	0	11	1	0	0	1
Veterans Life Insurance Company	0	0	0	0	1	0	0	1	1	0	0	1
Washington National Insurance Company	69	0	0	69	60	0	0	60	(9)	0	0	(9)
Total	137,902	2,506	40,975	181,383	141,234	2,292	38,691	182,217	3,332	(214)	(2,284)	834